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REAL ESTATE

Coast & Country



ABOUT REAL ESTATE

6 REASONS AUCTIONS MAKE GOOD SENSE



Terry Digger

*Managing Partner
First National Coast & Country*

We have had exceptional success with auctions over the past few weeks here in Kiama.

This success is partly due the unusually strong market we are currently experiencing, but there are underlying reasons why auctions often make good sense for both buyers and sellers.

- Competitive bidding reveals the true market value of a property in both rising and falling markets
- The property sale has a fixed end date adding certainty for both buyers and sellers
- An auction often attracts more potential buyers which can add an element of excitement where the buyers may respond to competition
- A condensed marketing campaign of 21-28 days allows for higher concentrations of impactful marketing, and can reduce total marketing costs
- Days on market are typically reduced, increasing the certainty of a sale
- Bidder's finances must be pre-qualified and the contracts are unconditional, again adding certainty to the selling process.

Talk to us today about the right way to bring your property to market. In Kiama, call 4232 2888 or in Gerringong, call us on 4234 1911.

SOME OF OUR NEW HOMES FOR SALE



7 CHARLES AVENUE - MINNAMURRA

\$1,100,000 - \$1,160,000 | AGENT: Dana Edwards

Our other homes for sale

- 3/41 Banksia Drive, Kiama New to Market | Terry Digger
- 51 Blackwood St, Gerringong \$790K - \$840K | Jason Stalgis
- 3/5 Meares Place, Kiama New to Market | David Hall
- 6/110-112 Belinda St, Gerringong New to Market | Ryan Stalgis
- 26 Collins Street, Kiama New to Market | Terry Digger



SOME OF OUR RECENT SALES



12 BASS STREET - KAMA DOWNS

\$1,000,000 | AGENT: Claire Nunn

Our other recent sales

- 5 Boona Avenue, Gerringong \$1,153,000 | Jason Stalgis
- 46 Alexander Ave, Kiama Downs \$920,000 | Andy Wharton
- 24 Wilson Avenue, Gerringong \$1,574,000 | Ryan Stalgis
- 6/70 Church Street, Wollongong \$450,000 | Claire Nunn
- 3/128 Belinda Street, Gerringong \$545,000 | Julie Vaux



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